# SAEED AHMAD

Sahmad@numl.edu.pk <u>Current Address</u> 336-F, Shah Rukne Alam, Multan.

## **Permanent Address**

SAEED AHMAD S/O NOOR MUHAMMAD, BASTI & POST OFFICE KHAKHI PUNJANI, TEHSIL SHUJAABAD, DISTRICT MULTAN, PAKISTAN

Mob: 0333-6117049 DOB: 07-09-1983 CNIC# 36304-1381820-7

## **OBJECTIVE**

Striving to work in a dynamic environment to utilize academic skills for personal and organizational growth with social welfare and community as prime priority.

#### **Academic Qualifications**

**PhD** (Continued) Bahauddin Zakariya University (BZU) Multan. **Course Work Completed** 

MS (HRM) (2008) MAJU Islamabad. Majors: Human Resource Management

**BBA-IT (HONS)** (2002-2006) University of Central Punjab Lahore. **Majors:** Human Resource Management, IT

### Academic Experience

Assistant Professor (BPS-19) Management Sciences Department (09, January 2018 to date) NUML, Regional Campus Multan

Lecturer (BPS-18) Management Sciences Department (January, 2009 to January, 2018) NUML, Regional Campus Multan

Program Coordinator (Jan 2019 to date) - BBA(HONS)

Program Coordinator (Jan 2011 to Jan 2019) -MBA (3.5), (2.5) & (1.5) - M.Com NUML, Regional Campus Multan

#### Visiting Lecturer

- Al-Falah Institute of Banking and Finance, BZU Multan (Sep 2013 to June 2015)
- Institute of Southern Punjab, Multan (Jan 2012 to Jan 2013)

#### Specific Assignments

- Exam Superintendent
- Member of internship placement Cell

- Member of selection board
- Member of sports committee
- Member of discipline committee

#### **Publications**

Paper referenced as below

- "The Antecedents of Customer Loyalty: Insights From A Developing Country", *Journal of Research in Business and Management*, Volume 4 ~ Issue 5 (2016) pp: 01-09 ISSN(Online) : 2347-3002
- "Determinants of Work Engagement of Employees in Public Sector Universities: Insights from a Developing Country", International Journal of Management and Commerce Innovation, Vol. 4, Issue 1, pp: (568-575), Month: April 2016 - September 2016, ISSN 2348-7585
- 3. Saleem et. al., (2012), "Post Purchase Cognitive Dissonance: Impact of Product Involvement, Impulse Buying and Hedonic Consumption Tendencies", Interdisciplinary Journal of Contemporary Research in Business, Vol. 4, No. 5 ISSN 2073 7122

#### **Research Work**

Manuscript submitted to "Human Resource Management Journal" for publication:

4. "Predictors and outcomes of sense of wellbeing in lecturers of public and private sector universities: A developing country perspective".

#### MSBA Student Supervised (Successfully completed)

- i. **Ms. Maham Sattar.** Impact of Job crafting and Work family conflict on employee job satisfaction with mediating role of Individual sense of well being.
- ii. **Ms. Raheela Aslam.** Impact of Employee Involvement Climate on Job Satisfaction and Organizational Commitment: Moderating effect of Job Stress.

#### **MSBA Students under Supervision**

iii. **Mr. Shakeel Rabbani.** Impact of Green Human Resource Practices on Employee Extra Role Workplace Behavior: A Mediating Role of Psychological Green Climate.

#### **University Activities**

- Arranged Industrial tours
- Conducted seminars/ workshops on HRM
- Conducted sports gala

#### Seminars/Workshops/Training

Participation in Seminar on "Academic Writing". Attended one day workshop titled "Change for Prosperous Pakistan". Attended Five days training titled "NUML Supervisors' Training".

#### Honors and Awards

- 1<sup>st</sup> prize winner of sports gala in 2011 & 2015.
- Received appreciation letter from RD for smooth functioning of exams.

• Received appreciation letter from HOD for a best student in MS 2<sup>nd</sup> semester.

## Communication Skills/Languages

Urdu (Fluent - Wide Knowledge) English (Conversational - Advanced) <u>Technical Skills</u>

- > Very strong grip on **MS office.**
- > Hands on **internet browsing** and Information retrieval from **internet**.

## **References**

Will be provided on demand.